



Drexel
UNIVERSITY

ONLINE

LETTER OF UNDERSTANDING

Between Luzerne County Community College &
Drexel University Online

June 17, 2015

This Letter of Understanding is between LUZERNE COUNTY COMMUNITY COLLEGE located at 1333 South Prospect Street, Nanticoke, PA 18634 and Drexel University Online, located at 3001 Market Street, Suite 300, Philadelphia, PA 19104. This Understanding covers specific responsibilities to be undertaken by LUZERNE COUNTY COMMUNITY COLLEGE and by Drexel University Online.

The letter of understanding is divided into two sections. Section I is the basic understanding governing this specific project, RN-BSN and all other bachelor and graduate degree and certificate programs covered under the agreement, undertaken by LUZERNE COUNTY COMMUNITY COLLEGE with Drexel University Online. Section II focuses on the financial arrangement between LUZERNE COUNTY COMMUNITY COLLEGE and Drexel University Online. An addendum provides information on the various bachelor and graduate degree and certificate programs covered under the agreement with the associated current tuition rate and discount that will be applied. Students can access information on general course transferability on collegetransfer.net and when applying for a Drexel University Online Program, students will have the opportunity to receive a more individualized Transfer Credit Evaluation that provides specific information on how that student's individual courses will transfer to Drexel.

SECTION I: Roles of LUZERNE COUNTY COMMUNITY COLLEGE and Drexel University Online

Drexel University Online will:

- Waive the application fee for LUZERNE COUNTY COMMUNITY COLLEGE students applying to Drexel University Online.
- To serve as a basis for evaluation of the program, Drexel University Online will provide aggregate statistical information regarding application, applicant credentials and admissions decisions, in addition to aggregated academic progress data. This information will be shared annually with LUZERNE COUNTY COMMUNITY COLLEGE.
- Develop and maintain a web page specifically for the use of LUZERNE COUNTY COMMUNITY COLLEGE students, both current and graduates, as well as employees and immediate family members, listing all online educational courses in this Letter of Understanding that will be offered at a reduced tuition rate, as stated in this Letter of Understanding.
- Manage all course registrations placed through the LUZERNE COUNTY COMMUNITY COLLEGE – Drexel University Online web page.

- Produce at no cost to LUZERNE COUNTY COMMUNITY COLLEGE any marketing materials related to LUZERNE COUNTY COMMUNITY COLLEGE – Drexel University Online partnership.

LUZERNE COUNTY COMMUNITY COLLEGE will:

- Do an initial announcement of the relationship with Drexel University Online to be prepared by Drexel University Online and approved by LUZERNE COUNTY COMMUNITY COLLEGE.
- Work with Drexel University Online to promote courses and quarterly application deadlines, through whichever outlets they (LUZERNE COUNTY COMMUNITY COLLEGE) see as fit.
- Work with Drexel University Online to schedule on-campus visits for Drexel University Online representatives to speak with students and faculty about the partnership, and distribute information about these events and other Drexel University Online opportunities to students and faculty.

Marketing: This document does not provide Drexel University Online the right to use any logos or trademarks of LUZERNE COUNTY COMMUNITY COLLEGE or any of its organizational units for any purpose whatsoever. Approved usage of the LUZERNE COUNTY COMMUNITY COLLEGE logos and trademarks must follow established and published guidelines for logo use with any use approved in writing. Any questions concerning logo use must be referred to LUZERNE COUNTY COMMUNITY COLLEGE directly for resolution.

This document does not provide LUZERNE COUNTY COMMUNITY COLLEGE the right to use any logos or trademarks of Drexel University or any of its organizational units for any purpose whatsoever. Approved usage of the Drexel University logos and trademarks must follow established and published guidelines for logo use with any use approved in writing. Any questions concerning logo use must be referred to Drexel University Online directly for resolution.

Drexel University Online will produce marketing materials for LUZERNE COUNTY COMMUNITY COLLEGE approval prior to use. A joint marketing plan will be approved and activities may include such items as: development of co-branded brochures, internal communications materials, and articles in appropriate LUZERNE COUNTY COMMUNITY COLLEGE publications, mailings to employees, e-mail communications, flyers, posters, and presentations at appropriate meetings or events. Each would be subject to prior approval of LUZERNE COUNTY COMMUNITY COLLEGE.

General:

All activities of the parties hereunder shall be consistent with federal, state and local laws, including antitrust laws and Section 501(c) (3) of the Internal Revenue Code.

Neither party is authorized by the other party under this agreement to act on behalf of or in the name of the other party. Neither party shall have the authority to bind the other in contract, debt or otherwise.

This document constitutes the entire understanding of the parties and supersedes all previous agreements entered into. This document shall be construed in accordance with the laws of the Commonwealth of Pennsylvania and shall be deemed to have been accepted in said state. It may not be changed orally. Any controversy or claim arising out of or relating to this document, or the breach thereof, shall be settled by arbitration in Philadelphia, PA in accordance with the rules of the American Arbitration Association, and judgment upon the award rendered by the arbitrator may be entered in any court having jurisdiction thereof.

General Terms and Conditions

1. This Agreement will be reviewed annually by the appropriate parties at each institution and the parties will discuss any possible changes or amendments that may be mutually desirable. This Agreement shall have an initial term of one year and will automatically renew annually, unless sooner terminated in accordance with Section 2 directly below.
2. This understanding shall commence upon date of final signature below and will remain in effect unless terminated with written notice from either party. Changes to this document can be made in writing with mutual consent. This Letter of Understanding will be evaluated for renewal every year. Should the partnership be terminated/dissolved for any reason, all students enrolled in programs at that time will be entitled to continue to take advantage of the partnership benefits through graduation, not to exceed five (5) years from the date of termination, however the partner page will be removed from the website and no further marketing action will be taken.
3. The Parties understand that they shall act in an independent capacity in the performance of this Agreement, and shall not be considered as employees, agents, affiliates, or subsidiaries of each other. Neither Party shall have the right to bind or obligate the other in any manner inconsistent with or unrelated to this Agreement.
4. Neither Party shall assume any liabilities as a result of this Agreement. As to liability to each other or death to persons, or damages to property, the Parties do not waive any defense as a result of entering into this Agreement. Nothing herein shall be construed as a waiver of any immunities afforded LCCC by law or otherwise.
5. Luzerne County Community College does not discriminate on the basis of race, color, national origin, sex, disability or age in its programs or activities. For a complete copy of the LCCC non-discrimination policy, go to <http://portal.luzerne.edu/forms/dc.pdf>. Inquiries may be directed to the Title IX Coordinator, John Sedlak, Dean of Human Resources, LCCC, 1333 South Prospect Street, Nanticoke, Pennsylvania, 18634, 800-377-5222 extension 7234. Inquiries related to accessibility services for students may be directed to the Section 504 Coordinator, Rosana Reyes, Dean of Student Development and Enrollment Management, LCCC, 1333 South Prospect Street, Nanticoke, Pennsylvania, 18634, 800-377-5222 extension 7423.
6. Drexel University Online agrees that they are an Equal Opportunity Employer.
7. Any notices to be given hereunder by any Party to the other may be affected with by personal delivery in writing or by mail, registered or certified, postage prepaid with return receipt requested. Mailed notices shall be addressed to the Parties at the addresses set forth hereinafter, but each Party may change their address by written notice in accordance with this paragraph. Notices delivered personally shall be deemed communicated as of actual receipt; mailed notices shall be deemed communicated as of five (5) days after mailing.
 - a. If to Drexel University Online: Drexel University Online
3001 Market Street, Suite 300
Philadelphia, PA 19102
Attention: Kimberly Stott, Vice President, Strategic Partnerships

Copy to: Peggy Dugan
Manager, Community College Partnerships

b. If to LCCC: Luzerne County Community College
1333 South Prospect Street
Nanticoke PA 18634
Attention: Dean of Health Sciences

Copy to: Financial Analyst
Same Luzerne County Community College address

SECTION II: Financial Arrangement

Drexel University Online will provide a reduced tuition rate (Exhibit I) to any LUZERNE COUNTY COMMUNITY COLLEGE graduate, current student, employee and employee's immediate family member who participates in online programs and courses offered through this relationship.

Drexel University Online will provide students with the forms required by Drexel University for access to the deferred billing program, which permits deferred payment of tuition until the first week of classes of the next term.

It is understood that no understanding has been entered into until this document has been fully completed and executed by an authorized individual for each party. If the above terms and conditions are acceptable, please sign and return to:

Drexel University Online
Attn: Peggy Dugan, Business Development
3001 Market Street, Suite 300
Philadelphia, PA 19104
Fax: 215-895-0499

For Drexel University Online:

Susan C. Aldridge 8/4/15
Susan C. Aldridge, PhD Date
Senior Vice President Online Learning
Drexel University
President
Drexel University Online

For LUZERNE COUNTY COMMUNITY COLLEGE:

Susan Spry 7/8/15
Name Date
Title: Susan Spry, Acting President
Luzerne County Community College

COMMUNITY COLLEGE PARTNERSHIP PRICING

Academic Year 2015-2016

APPENDIX A

Tuition and fee rates are subject to change academic year over academic year and as determined by the Board of Trustees.

Percent discount is subject to change upon review of relationship every four years.

Disciplines	Bachelor's Degree Programs	Standard Online Tuition Rate (per credit)	Tuition Reduction	Drexel Online New Student Partner Rate (per credit)
Business & Management	BS in Business Administration	\$790	40%	\$474
Communications	BS in Communication	\$761	40%	\$457
Criminal Justice	BS in Criminology and Justice Studies	\$761	40%	\$457
Education	BS in Education	\$761	40%	\$457
General Studies	BS in General Studies - Individualized Studies	\$761	40%	\$457
	BS in General Studies with a minor in Business	\$761	40%	\$457
Nursing & Health Professions	BS in Health Services Administration	\$761	40%	\$457
	RN to BSN	\$707	40%	\$424
Psychology	BS in Psychology	\$761	40%	\$457
Technology	BS in Computing and Security Technology	\$761	40%	\$457

Disciplines	Master's Degree Programs	Standard Online Tuition Rate (per credit)	Tuition Reduction	Drexel Online New Student Partner Rate (per credit)
Business & Management	Online MBA Accelerated	\$1,255	25%	\$941
	Online MBA Flex	\$1,255	25%	\$941
	MS in Arts Administration	\$1,157	20%	\$926
	MS in Communication	\$1,157	25%	\$868
	MS in Creativity and Innovation*	\$1,157	30%	\$810
	MS in Engineering Management*	\$1,157	10%	\$1,041
	MS in Hospitality Management	\$1,157	30%	\$810
	MS in Project Management	\$1,157	25%	\$868
	MS in Property Management	\$1,157	10%	\$1,041
	MS in Sport Coaching Leadership	\$1,157	30%	\$810
	MS in Sport Management	\$1,157	30%	\$810
	MS in Television Management	\$1,157	20%	\$926
Clinical Research	MS in Clinical Research for Health Professionals	\$1,035	10%	\$932
	MS in Clinical Research Organization and Management	\$1,035	10%	\$932
Education	Graduate Education Non-Matriculated	\$1,157	30%	\$810
	MS in Applied Behavior Analysis	\$1,157	30%	\$810
	MS in Creativity and Innovation*	\$1,157	30%	\$810
	MS in Education Improvement and Transformation	\$1,157	30%	\$810
	MS in Educational Administration & Leadership	\$1,157	30%	\$810
	MS in Global and International Education	\$1,157	30%	\$810
	MS in Higher Education	\$1,157	30%	\$810

Disciplines	Master's Degree Programs	Standard Online Tuition Rate (per credit)	Tuition Reduction	Drexel Online New Student Partner Rate (per credit)
Education (cont.)	MS in Human Resource Development	\$1,157	30%	\$810
	MS in Learning Technologies	\$1,157	30%	\$810
	MS in Mathematics Learning and Teaching	\$1,157	30%	\$810
	MS in Special Education	\$1,157	30%	\$810
	MS in Teaching, Learning and Curriculum: Advanced Studies Track	\$1,157	30%	\$810
	MS in Teaching, Learning and Curriculum: Teacher Certification Track - Grades PreK-4 Education	\$1,157	30%	\$810
	MS in Teaching, Learning and Curriculum: Teacher Certification Track - Secondary Education	\$1,157	30%	\$810
Engineering	MS in Construction Management	\$1,157	10%	\$1,041
	MS in Electrical Engineering	\$1,157	10%	\$1,041
	MS in Engineering Management	\$1,157	10%	\$1,041
	MS in Engineering Technology	\$1,157	10%	\$1,041
	MS in Systems Engineering	\$1,157	10%	\$1,041
Information Science/ Systems	MS in Computer Science	\$1,157	20%	\$926
	MS in Cybersecurity	\$1,157	10%	\$1,041
	MS in Health Informatics	\$1,157	20%	\$926
	MS in Information Systems	\$1,157	20%	\$926
	MS in Library and Information Science	\$1,157	25%	\$868
	MS in National Security Management	\$1,157	20%	\$926
	MS in Software Engineering - Computer Science	\$1,157	20%	\$926
	MS in Software Engineering - IST	\$1,157	20%	\$926
Legal Studies	Master of Legal Studies	\$1,142	10%	\$1,028
Nursing & Health Professions	Master of Health Administration	\$783	25%	\$587
	MHS in Physician Assistant Post-Professional Master's Program	\$700	25%	\$525
	MSN Adult-Gerontology Acute Care Nurse Practitioner	\$985	25%	\$739
	MSN Adult-Gerontology Primary Care Nurse Practitioner	\$985	25%	\$739
	MSN Clinical Nurse Leader	\$985	25%	\$739
	MSN in Clinical Trials Research	\$985	25%	\$739
	MSN Family Nurse Practitioner (Individual Across the Lifespan)	\$985	25%	\$739
	MSN in Innovation and Intra-Entrepreneurship in Advanced Nursing Practice	\$985	25%	\$739
	MSN in Leadership in Health Systems Management	\$985	25%	\$739
	MSN in Nursing Education and Faculty Role	\$985	25%	\$739
	MSN Pediatric Acute Care Nurse Practitioner	\$985	25%	\$739
	MSN Pediatric Primary Care Nurse Practitioner	\$985	25%	\$739
	MSN Pediatric Primary Care and Pediatric Acute Care Nurse Practitioner (Dual Option)	\$985	25%	\$739
	MSN Psychiatric Mental Health Nurse Practitioner	\$985	25%	\$739
	MSN Women's Health/Gender Related Nurse Practitioner	\$985	25%	\$739
RN to MSN Bridge Program	\$985	25%	\$739	

Disciplines	Certificate Programs	Standard Online Tuition Rate (per credit)	Tuition Reduction	Drexel Online New Student Partner Rate (per credit)
Clinical Research	Certificate of Study in Clinical Research	\$1,035	10%	\$932
	Certificate, Quantitative Principles for Clinical Research	\$1,035	10%	\$932
Education	Graduate Certificate Applied Behavior Analysis	\$1,157	30%	\$810
	Graduate Certificate in Autism Spectrum Disorders	\$1,157	30%	\$810
	Graduate Certificate in Creativity and Innovation*	\$1,157	30%	\$810
	Graduate Certificate in Community College Admin and Leadership	\$1,157	30%	\$810

Disciplines	Certificate Programs	Standard Online Tuition Rate (per credit)	Tuition Reduction	Drexel Online New Student Partner Rate (per credit)
Education (cont.)	Graduate Certificate in E-Learning Leadership	\$1,157	30%	\$810
	Graduate Certificate in Educational Policy	\$1,157	30%	\$810
	Graduate Certificate in Instructional Design	\$1,157	30%	\$810
	Graduate Certificate in Learning in Game-Based Environments	\$1,157	30%	\$810
	Graduate Certificate in Mathematics Leadership and Coaching	\$1,157	30%	\$810
	Certificate in Mathematics Learning and Teaching	\$1,157	30%	\$810
	Graduate Certificate in Multisensory Reading Instruction - Level I	\$1,157	30%	\$810
	Certificate, Reading Specialist	\$1,157	30%	\$810
	Certificate, School Principal	\$1,157	30%	\$810
	Certificate, Special Education	\$1,157	30%	\$810
	Graduate Certificate in Special Education Leadership	\$1,157	30%	\$810
	Graduate Certificate in Student Development and Affairs	\$1,157	30%	\$810
	Graduate Certificate in Advanced Teaching and Curriculum	\$1,157	30%	\$810
	Post Bachelors Teaching Certification - Grades PreK-4 Education	\$1,157	30%	\$810
	Post-Bachelors Teaching Certification - Secondary Education	\$1,157	30%	\$810
	Graduate Intern Teaching Certification - Grades PreK-4 Education	\$1,157	30%	\$810
	Graduate Intern Teaching Certification - Secondary	\$1,157	30%	\$810
	Certificate, Teaching - Instructional Tech Specialist	\$1,157	30%	\$810
	Teaching Certificate - TESL	\$1,157	30%	\$810
Engineering	Graduate Certificate in Construction Management	\$1,157	10%	\$1,041
	Graduate Certificate in Engineering Management	\$1,157	10%	\$1,041
	Certificate in Medical Product Design and Device Development	\$1,157	10%	\$1,041
	Graduate Certificate in Project Management (to begin AY 2015)	\$1,157	25%	\$868
	Graduate Certificate in Real Estate	\$1,157	10%	\$1,041
	Graduate Certificate in Sustainable Green Construction	\$1,157	10%	\$1,041
	Certificate in Systems Design and Development	\$1,157	10%	\$1,041
	Certificate in Systems Engineering Analysis	\$1,157	10%	\$1,041
	Certificate in Systems Engineering Integrated Logistics	\$1,157	10%	\$1,041
	Certificate in Systems Reliability Engineering	\$1,157	10%	\$1,041
	Graduate Certificate in Systems Engineering Fundamentals	\$1,157	10%	\$1,041
Information Science/ Systems	Post-Master's Archival Studies Specialist Program	\$1,157	20%	\$926
	Post-Master's Competitive Intelligence/Knowledge Mgmt Studies Specialist Program	\$1,157	20%	\$926
	Post-Master's Digital Libraries Studies Specialist Program	\$1,157	20%	\$926
	Certificate in Healthcare Informatics	\$1,157	20%	\$926
	Graduate Certificate in Homeland Security	\$1,157	20%	\$926
	Advanced Certificate of Information Studies and Technology	\$1,157	20%	\$926
	Graduate Certificate in Intelligence	\$1,157	20%	\$926
	Post-Master's Youth Services Specialist Program	\$1,157	20%	\$926
Legal Studies	Graduate Certificate in Criminal Law	\$1,142	10%	\$1,028
	Graduate Certificate in Health Care Compliance	\$1,142	10%	\$1,028
	Graduate Certificate in Human Resources Compliance	\$1,142	10%	\$1,028
	Graduate Certificate in NCAA Compliance	\$1,142	10%	\$1,028
Nursing & Health Professions	Post-Master's Certificate, Adult-Gerontology Acute Care Nurse Practitioner	\$985	25%	\$739
	Post-Master's Certificate, Adult-Gerontology Primary Care Nurse Practitioner	\$985	25%	\$739
	Certificate in Complementary and Integrative Therapies	\$985	25%	\$739
	Post-Master's Certificate, Family Nurse Practitioner (Individual Across the Lifespan)	\$985	25%	\$739
	Certificate in Forensic Trends and Issues in Contemporary Healthcare	\$985	25%	\$739

Disciplines	Certificate Programs	Standard Online Tuition Rate (per credit)	Tuition Reduction	Drexel Online New Student Partner Rate (per credit)
Nursing & Health Professions (cont.)	Certificate in Advanced Practice in Hand and Upper Quarter Rehabilitation	\$803	25%	\$602
	Certificate of Advanced Study in Holistic Hospice and Palliative Care	\$985	25%	\$739
	Post-Master's Certificate, Innovation and Intra/Entrepreneurship in Advanced Nursing Practice	\$985	25%	\$739
	Certificate of Advanced Study in Integrative Addiction Therapies	\$985	25%	\$739
	Certificate, Issues in Human Trafficking	\$985	25%	\$739
	Undergraduate Certificate in Medical Billing and Coding	\$761	25%	\$571
	Certificate in Integrated Nursing Care of Autism Spectrum Disorders	\$985	25%	\$739
	Post-Bachelor's Certificate in Nursing Education and Faculty Role	\$985	25%	\$739
	Post-Master's Certificate, Nursing Education and Faculty Role	\$985	25%	\$739
	Post-Bachelor's Certificate in Nursing Leadership in Health Systems Management	\$985	25%	\$739
	Post-Master's Certificate, Pediatric Acute Care Nurse Practitioner	\$985	25%	\$739
	Post-Master's Certificate, Pediatric Primary Care Nurse Practitioner	\$985	25%	\$739
	Certificate in Advanced Practice in Pediatric Rehabilitation	\$556	25%	\$417
	Post-Master's Certificate, Psychiatric Mental Health Nurse Practitioner	\$985	25%	\$739
	Graduate Certificate in Substance Use Disorders	\$985	25%	\$739
	Certificate in Veterans' Healthcare	\$985	25%	\$739
	Post-Master's Certificate, Women's Health/Gender Related Nurse Practitioner	\$985	25%	\$739
Certificate of Advanced Study in Women's Integrative Health	\$985	25%	\$739	
Public Health	Certificate in Epidemiology and Biostatistics	\$1,064	10%	\$958
	Certificate in Global Health	\$1,064	10%	\$958
	Certificate in LGBT Health	\$1,064	10%	\$958
Technology	Graduate Certificate in Continuity Management	\$1,157	20%	\$926
	Graduate Certificate in Cybersecurity, Law and Policy	\$1,157	20%	\$926

Discipline	Doctorate Degree Programs	Standard Online Tuition Rate (per credit)	Tuition Reduction	Drexel Online New Student Partner Rate (per credit)
Education	Ed.D. in Educational Leadership and Management	\$1,157	0%	\$1,157
Nursing & Health Professions	Doctor of Health Science in Rehabilitation Sciences	\$860	25%	\$645
	Doctor of Nursing Practice	\$845	25%	\$634

*Pricing for non-credit options is available if a partner designates a need for a tailored or customized course and/or program option. See addendum to Appendix D.

A complete listing of all Drexel University online programs can be found at www.drexel.com.